

# The Council of Validating Universities

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thinking

## British Accreditation Council

Working with Private Providers  
A Legal Perspective  
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# Introduction

- Case Study
- What lessons can we learn?

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## “Getting to know each other”

- Timing
- Financial context
- References
- Organisational chart



## “Getting to know each other”

- Litigation
- Insurance
- Staff experience
- Health/safety
- Government/other approvals

## Contractual Issues



- Terminology
- Legal capacity
- Detail responsibilities
- Policies and procedures

## Contractual Issues

- Serial franchising
- IP
- Trade mark usage
- Financial details

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## Contractual Issues

- Dispute resolution
- Termination – and the consequences...

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## Concluding Comments

- Preparation, preparation, preparation
- Not just about process – substance too
- Risk management



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